

### PRITIKA AUTO INDUSTRIES LTD

Regd. Office: C-94, Phase VII, Industrial Focal Point, S.A.S. Nagar (Mohali) -160 055 CIN: L45208PB1980PLC046738 Phone: 0172-5008900, 5008901

Date: 25<sup>th</sup> August, 2025

To

Department of Corporate Services, National Stock Exchange of India Ltd. Exchange Plaza, BandraKurla Complex, Bandra (East), Mumbai - 400 051 Department of Corporate Services, BSE Limited P.J. Towers, Dalal Street, Mumbai --400 001

**NSE Symbol: PRITIKAUTO** 

BSE Scrip Code: 539359

Sub: Submission of Investor Presentation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the overview of the financial position and business operations of the Company for the investors and public at large.

Kindly take the same on your records and oblige.

Thanking you,

Yours truly,

For Pritika Auto Industries Limited

C B Gupta Company Secretary

c/c:

CSE Scrip Code: 18096

The Calcutta Stock Exchange Limited

7, Lyons Range Calcutta- 700 001

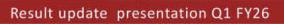
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# Honoring the Legacy





Late Raminder Singh Nibber Founder

- Strong Vision & Ethos laid down by our founder and first generation
   entrepreneur continues to guide the Company forward
- Mechanical Engineer started career with Escorts Limited for 10 years
- Awarded "UDYOG PATRA" for Self Made Industrialists by Institute of
   Trade and Industrial development in July 2003
- Ex Chairman of Confederation of Indian Industry Mohali Zone
- Ex Member of Mohali Industries Association & PHD Chamber of Commerce

### Safe Harbor



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**Business Overview** 



Company Overview



Way Ahead



**Industry Overview** 





# Consolidated Quarterly

Financial Highlights

## **CMDs** Message





Commenting on the results,

### Mr. Harpreet Singh Nibber, Chairman & Managing Director,

Pritika Auto Industries Limited

"I am happy to share that Q1FY26 marks a great beginning to the new financial year with impressive volumes on the back of recovering demand. Revenue in Q1 FY26 was reported at Rs. 114.61 crore, while EBITDA and PAT grew 20.93% and 36.26% year-on-year to Rs. 17.44 crore and Rs. 6.09 crore, respectively.

With demand momentum intact and volumes scaling, the focus remains on tight control of overheads, mix optimization, and disciplined working-capital management to recover EBITDA margin toward historical levels while sustaining growth.

As part of our strategic growth roadmap, we are intensifying efforts to expand our client base by engaging with new OEMs and tapping into high-potential sectors such as Railways and Defence. In parallel, we are enhancing our product portfolio with innovative, value-added components designed to meet the evolving requirements of these industries. These initiatives are expected to diversify our revenue streams, deepen long-term customer partnerships, and position us as a preferred supplier across multiple sectors.

For FY26, we are targeting revenue growth of 15–20%, supported by sustained demand from existing clients, strategic forays into Railways and Defence, and the introduction of new, high-value products. Backed by a sharp focus on operational efficiency, client diversification, and higher capacity utilization, we are well-positioned to deliver sustainable and profitable growth in the year ahead.

The entire team of Pritika Auto Industries limited has been instrumental in bringing us thus far and I express my sincere gratitude to all the stakeholders for their support and trust."

# Quarterly Financial Highlights – Q1 FY26



### Standalone

### Consolidated

### Q1 FY26

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₹ 113.72 Crore	29.38% 🛊
Revenue from	YoY
Operations	Growth



₹ 114.61 Crore	29.06% 1
Revenue from	YoY
Operations	Growth

₹11.99 Crore	10.61% 👚
10.51%	YoY Growth
EBITDA & Margin	



₹ 17.44 Crore	20.93% 👚
15.22%	YoY Growth
EBITDA & Margin	

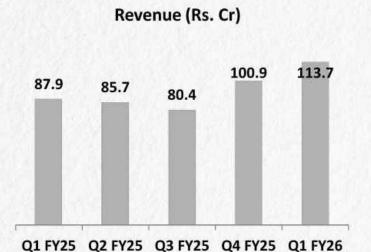
₹ 4.07 Crore	15.03% 🛊
3.58%	YoY Growth
PAT & Margin	

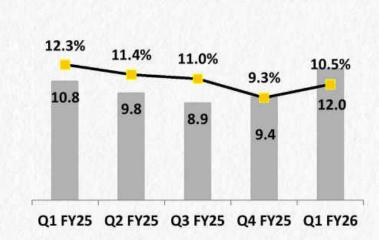


36.26% 👚
YoY Growth

# Key Performance Indicators (Standalone)



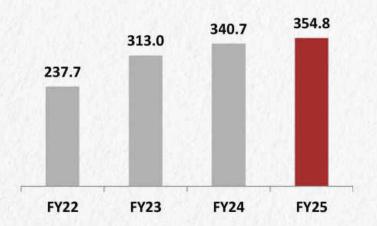


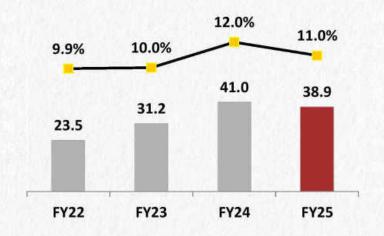


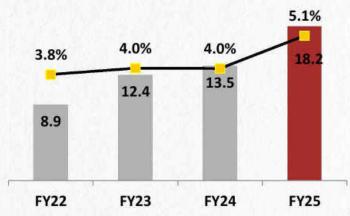
EBITDA (Rs. Cr) / Margin (%)



PAT (Rs. Cr) / Margin (%)

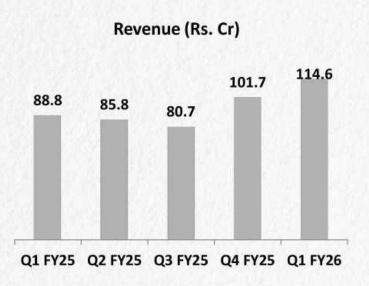


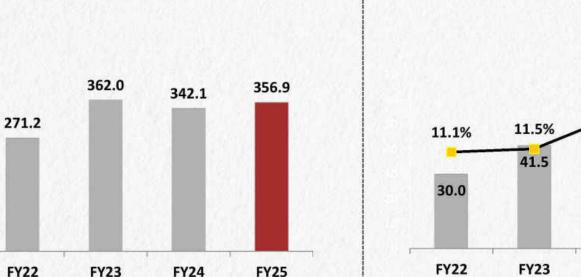


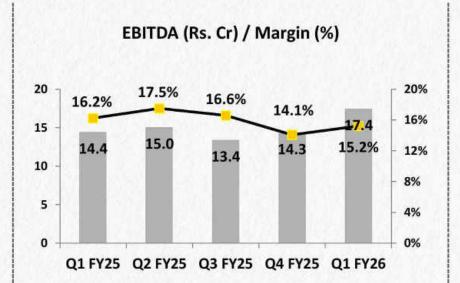


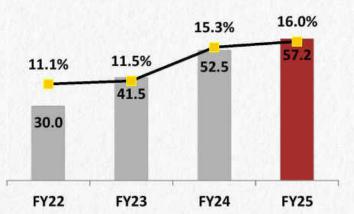
# **Key Performance Indicators (Consolidated)**



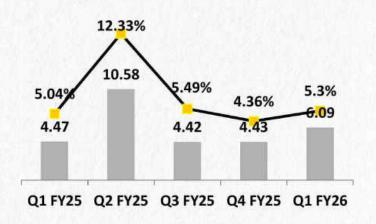


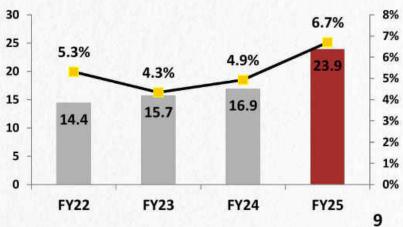






#### PAT (Rs. Cr) / Margin (%)





# Consolidated Financial Highlights – Quarterly



Consolidated ( Rs. Cr)	Q1 FY26	Q1 FY25	Y-o-Y	Q4 FY25	
Total Income from operations	114.61	88.80		101.66	
Other Operating revenue	0.00	0.00		0.00	
Net Revenue	114.61	88.80	29.06%	101.66	
Raw Materials	59.90	46.58		51.45	
Employee Cost	9.55	7.67		9.22	
Other Cost	27.72	20.13		26.67	
Total Expenditure	97.17	74.38		87.34	
EBITDA (Excluding other income)	17.44	14.42	20.93%	14.32	
EBIDTA margin (%)	15.22%	16.24%	(102 bps)	14.09%	
Other Income	0.32	0.16		1.01	
Depreciation	4.79	4.81		4.65	
Interest	5.12	3.52		4.75	
Profit Before Tax	7.84	6.25		5.94	
Tax	1.75	1.78		1.51	
Profit After Tax	6.09	4.47	36.26%	4.43	
PAT Margin (%)	5.32%	5.04%	28 bps	4.36%	
Basic EPS (Rs.)	0.26	0.21	23.81%	0.19	

- Net Revenue in Q1 FY26 was Rs.
   114.61 crore as against Rs. 88.80 crore in Q1 FY25, YoY growth of 29.06%
- EBITDA was at Rs. 17.44 crore in Q1 FY26 as against Rs. 14.42 crore in Q1 FY25, YoY growth of 20.93%
- Profit after Tax was at Rs. 6.09 crore in Q1 FY26 increased by 36.26% YoY

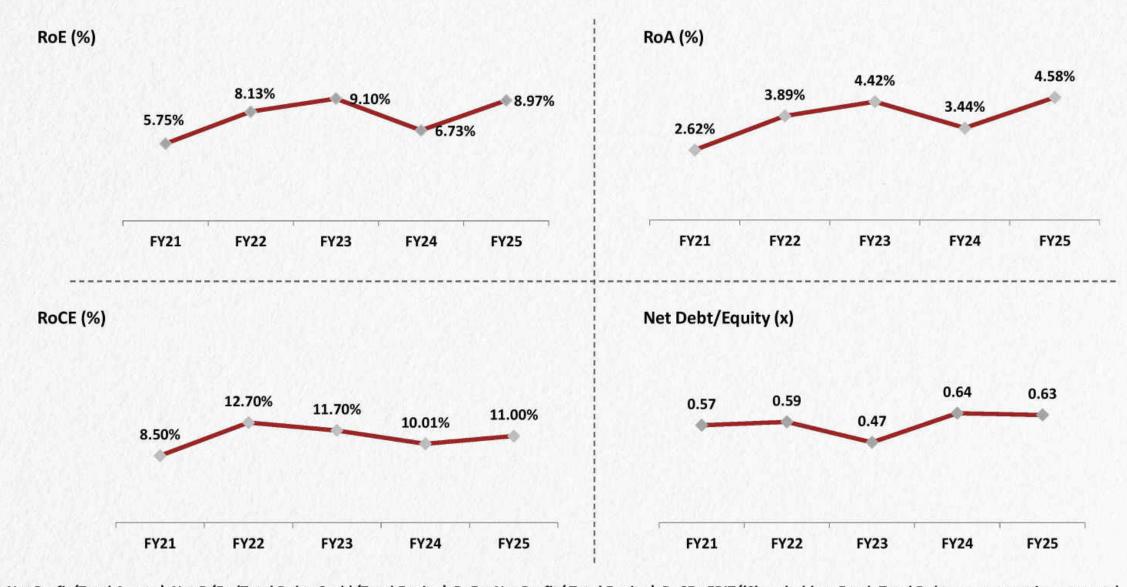
# Consolidated Financial Highlights – Yearly



Consolidated ( Rs. Cr)	FY25	FY24	Y-o-Y
Total Income from operations	356.89	342.09	
Other Operating revenue	0.00	0.00	
Net Revenue	356.89	342.09	4.32%
Raw Materials	175.17	183.25	
Employee Cost	34.15	31.60	
Other Cost	90.41	74.76	
Total Expenditure	299.74	289.62	3.49%
EBITDA (Excluding other income)	57.15	52.48	8.90%
EBIDTA margin (%)	16.01%	15.34%	67 bps
Other Income	9.43	1.62	
Depreciation	19.75	16.72	
Interest	16.03	14.78	
Profit Before Tax	30.80	22.59	36.32%
Tax	6.89	5.74	
Profit After Tax	23.90	16.85	41.85%
PAT Margin (%)	6.70%	4.93%	177 bps
Basic EPS (Rs.)	1.03	1.18	(12.71%)

# **Consolidated Key Ratios**







# **Company Snapshot**





Amongst India's Top Manufacturers of Machined Casted Components



5 Plants
Strategically located Plants
in North India



Strong
Pan India presence



51+ years
Promoter's experience in the Industry



72,000 tons
Installed
Capacity Per Annum

### **FY25 - Financial Metrics**



40,286

**Production Volume** 



₹ 356.89 Crs

**Revenue from Operations** 



₹ 57.15 Crs

**EBITDA 8.90% YoY** 



11.0%

ROCE



9.31%

ROE

### Vision & Mission





### Vision

- To be First choice among Original Equipment's Manufacturers for Machined Castings
- To be One of the Largest Producers of Machined Castings in India

### Mission

■ Installed capacity of 1,00,000 tons of Machined Castings

### **About Us**

















# Leading manufacturer of tractor components in India

- Incorporated in 1980
- ~5 decades of experience in Castings
- Business of manufacturing & selling of tractors and other automotive parts, components & engineering goods

#### **Experienced Management Team**

- Significant experience in Engineering Industry
- Long term vision and proven ability to achieve long term goals for Company

#### 5 Modern manufacturing facilities

- Punjab and Himachal Pradesh
- Total installed capacity:- 72,000 tons
  - PAIL 42,000 MTPA
  - PECL 18,000 MTPA
  - Meeta Casting 12,000 MTPA

# Among biggest component suppliers in Machined Casting

 Supply to OEMs like M&M, Swaraj, TAFE, Escorts, SML Isuzu, TMTL, Ashok Leyland, New Holland Tractors India Ltd, Brakes India Ltd.

#### **Diversified Portfolio**

 Axle Housings, Wheel Housings, Hydraulic Lift Housings, End Cover, Plate Differential Carrier, Cylinder Blocks, Crank Cases

### Long standing association with key Customers

- Escorts 50+ years
- TAFE 27+ years
- M&M 19+ years

#### **Strong Pan India Customer presence**

 Strong demand for products across key markets in India

# Journey So Far

PRITIKA
Group of Industries
Casting | Machining | Sub-Assembly

- 1973 Started by Mr. R. S. Nibber in 1973 as small unit of forgings
- 1975 Started machining shop in Delhi

for Railways

- 2003 Expanded
   Foundry by 2,400 tons pa
   Phase II
- 2003 Total Capacity
   7,800 tons pa
- 2007 Started First integrated Foundry & Machine Shop in Village Bathri (Himachal Pradesh) with 7,800 tons pa capacity
- 2007 Total Capacity of 15,600 tons pa

- 2015 Expansion of capacity by 4,800 tons pa – Total 30,000 tons pa
- 2017 Expanded capacity by 4,800 tons pa
- 2017 Total installed capacity – 34,800 tons per annum
- 2017 100% booked by leading OEMs

- Expanded capacity by 4,800 tons pa
- Total installed capacity – 34,800 tons per annum
- 100% booked by leading OEMs

- Addition of new client
- Successfully issued IPO for subsidiary company, Pritika Engineering Components

- Expanded capacity by 22,000 tons p.a.
- Total installed capacity – 72,000 tons pa
- Celebrates 50<sup>th</sup>
   Golden Jubilee Year
- Received Rs. 51.5 Cr
   Order p.a. from
   leading OEM tractor
   manufacturer

1973 -1975 -1999 -

2003 – 2007

2010 – 2012 2015 – 2017

2018

2019

2020

2022

2023

2024 – 2025

- 1995 Started machine shop in Mohali
- 1997 Started Foundry in Derabassi (Punjab) with capacity of 3000 tons pa
- 1999 Expanded Foundry by 2,400 tons pa - Phase I
- 1999 Total Capacity:
   5,400 tons pa

- 2010 Further capacity expansion by 4,800 tons pa – Total 20,400 tons pa
- 2010 100% Booked by leading OEMs
- 2012 Expansion of capacity by 4,800 tons pa – Total 25,200 tons pa

- Expanded capacity by 3,200 tons pa
- Acquired foundry capacity of 12,000 tons pa of Amrit Duraparts

- Won first export order for \$0.5 mn from the US, followed by repeat export order for \$1.5 mn
- Repeat order for axle housing worth Rs. 10 cr pa

 Demerger and vesting of " Automotive/Tractor/ Engineering Components Business Undertaking" of PIL (Demerged Company) to PAIL

# **Strong** Management Team





Harpreet Singh Nibber Chairman & Managing Director

- Joined Pritika Group in 1996
- Second generation promoter with 29+ years experience in Mechanical Engineering
- Specialized training in production management and business planning from AOTS, Osaka, Japan



Narinder Kumar Tyagi Director Finance & CFO

- Chartered Accountant with 34 years of experience
- Specialized in listed and unlisted companies
- Expertise span across accounts, finance, taxation and commercial matters



Ajay Kumar Rai Executive Director

- Holds Bachelor's degree in mechanical engineering and MBA in finance
- Over two decades of experience in Automotive Components and OEM Industry
- He is been key member for more than 24 years



### Navpreet S. Sujlana Senior General Manager-Sales & Marketing

- Holds Bachelor's degree in mechanical engineering and MBA in finance
- Completed courses like language and software from NIIT, Lead Auditor Plexus India, MSA, FEMA
- He is been key member for more than 14 years



### Over five decade old strong & established Brand

Among Leading manufacturers of tractor components in India

# Diversified Product offerings

- Manufactures diverse range of products
- Continual expansion of product offerings

# Fully Integrated manufacturing set up

- Integrated operations from casting to machining
- "Ready to use" products for OEM's

### Reputed and established Management

- Dynamic Experienced Leadership
- Vast experience in Tractor and Auto Components leads to maintain business viability & steer business through operational hurdles

### Long standing association with key Customers

- Escorts 50+ years
- TAFE 27+ years
- M&M 19+ years



# Foundry / Casting Industry



#### **India Industry Overview**

### 2nd

India ranks globally in casting production

### ~ 5,000 Units

Foundry Industry comprises across small, medium, and large-scale sectors

### 15,00,000 Jobs

**Indirectly supporting** 

\$ 5.2 bn

**Export earnings from Castings** 

### 30 mn tons p.a.

Industry aims to triple production over next decade

### ~ 40%

Automotive sector consumes country's castings output

### 5,00,000 People

**Directly employing** 

### 2,341 Tons p.a.

Average productivity per unit

### \$ 12 - 15 bn

Export earnings potential to reach within next 7-10 years

### \$ 6-8 bn

05

Investment required over next 10 years

### **Key Growth Drivers**

Vehicle Scrap Policy to greatly benefit foundry industry

Government's 20-25% increase in load capacity per axle for goods vehicles boosts demand for heavy vehicles, benefiting foundry sector

New Manufacturing Policy aims to elevate manufacturing GDP

Foundry sector invests over INR 6-8 billion to upgrade facilities and boost productivity

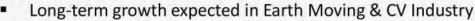
share to 25%, underscoring foundry industry's critical role

Government's emphasis on infrastructure projects drives demand for foundry products, fostering industry growth and development

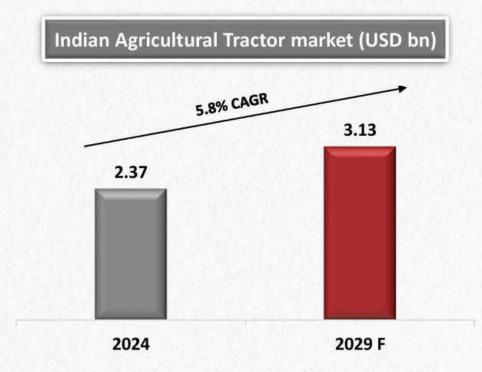
# Indian Foundry & Tractor Industry Outlook







- Government's increase in load capacity per axle to boost demand for castings
- Major modernization efforts in railways to boost demand in next decade
- Increasing focus on infrastructure across industries, driving demand for castings



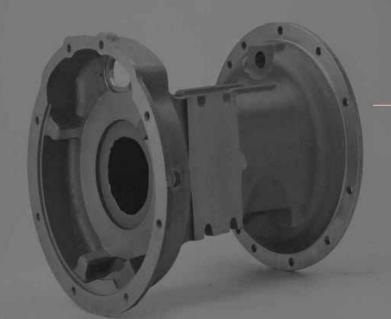
- Increased tractor demand due to good farming conditions, government support, and market factors
- India among the world's largest tractor markets, dominated by key Indian and international manufacturers
- Government subsidies and mechanization schemes driving future tractor sales growth

With cutting-edge engineering prowess and a commitment to harnessing advanced technology, Pritika Auto Industries Limited is primed to meet burgeoning requirements of industry, paving way for substantial growth & development















## **Diversified Product Portfolio**





# State of art manufacturing Facilities





# Pritika Auto Industries HQ & Machine Shop

Location - Mohali, PB, India

Established - 1996

Area - 4047 sq. m

Plant Capacity in MT/Month 1,200 MT/Month



### Pritika Auto Industries Foundry

Location - Dera Bassi, PB, India

Established - 1997

Area - 16,187 sq. m

Plant Capacity in MT/Month 1,500 MT/Month

Casting Material - Gray Iron



# Pritika Auto Industries Foundry & Machine Shop

Location - UNA, HP, India

Established - 2006

Area - 40,470 sq. m

Plant Capacity in MT/Month 2,000 MT/Month

Casting Material - SG, Gray Iron



# Pritika Engineering Components Foundry & Machine Shop

Location - Simbli, PB, India

Established - 2018

Area – 28,330 sq. m

Plant Capacity in MT/Month 1,500 MT/Month

Casting Material - SG, Gray Iron

Installed Capacity 18,000 MTPA



# Meeta Castings Lost Foam Casting Foundry

Location - Simbli, PB, India

Established - 2023

Area - 7,284 sq. m

Plant Capacity in MT/Month 1,750 MT/Month

Casting Material - SG, Gray Iron

> Installed Capacity 12,000 MTPA

Installed Capacity - 42,000 MTPA

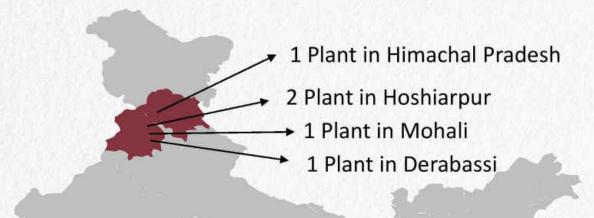
# **Casting Capacity and Lines**



		Moulding Lines				Furnaces		Plant	
Casting Type	ARPA 900 DISA	ARPA 450 DISA	ARPA 300 DISA	HPML DISA MATCH 130	LFC	1.5 TONS	1.0 TONS	2.0 TONS	Capacity (MT/Month)
							J. C. C.	3.7.48	2067.1
Grey Iron	1	1	1			1	2		1500
Grey Iron & Ductile (Sg) Iron	2			1		2	5		2000
Grey Iron & Ductile (Sg) Iron	1	1				2	2		1500
Grey Iron & Ductile (Sg) Iron					1			1	1000
	Grey Iron  Grey Iron & Ductile (Sg) Iron  Grey Iron & Ductile (Sg) Iron  Grey Iron & Ductile (Sg) Iron	Grey Iron 1  Grey Iron & Ductile (Sg) Iron 2  Grey Iron & Ductile (Sg) Iron 1	Grey Iron 1 1  Grey Iron 2  Grey Iron & Ductile (Sg) Iron 1  Grey Iron & Ductile (Sg) Iron 1  Grey Iron & Ductile (Sg) Iron 1	Grey Iron & Ductile (Sg) Iron  Grey Iron & Ductile (Sg) Iron	ARPA   ARPA   ARPA   ARPA   300 DISA   MATCH 130	Casting Type  ARPA 900 DISA ARPA 450 DISA ARPA 300 DISA MATCH 130  LFC MATCH 130  LFC MATCH 130  Grey Iron 1 1 1 1 Grey Iron & Ductile (Sg) Iron 1 1 Grey Iron & Ductile (Sg) Iron 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Casting Type	Casting Type         ARPA 900 DISA         ARPA 450 DISA 300 DISA         HPML DISA MATCH 130         LFC TONS         1.5 TONS         1.0 TONS           Grey Iron         1         1         1         1         2         5           Grey Iron & Ductile (Sg) Iron         1         1         2         2         2           Grey Iron & Ductile (Sg) Iron         1         1         2         2	Casting Type

# **Strategic Location**





#### Works 1 & Regd. Office

#### **Pritika Auto Industries Ltd**

Plot No C 94, Phase VII, Industrial Area SAS Nagar Mohali, Punjab -160055

#### Works 2

#### Pritika Auto Industries Ltd

Village Saido Majra, Near Dera Bassi Focal Point Dera Bassi, Distt. Mohali (Punjab)

#### Works 4

#### **Pritika Engineering Components Ltd**

Village Simbli, Phagwara-Hoshiarpur Road, Tehsil & District Hoshiarpur, Punjab -146001

#### Works 3

#### Pritika Auto Industries Ltd

Garshankar - Nangal Road Village Bathri, near Tahliwal District UNA (Himachal Pradesh) India

#### Works 5

#### **Meeta Castings Ltd**

Village Simbli,
Phagwara-Hoshiarpur Road, Tehsil &
District Hoshiarpur, Punjab
146001

- With strategically located plants within close proximity to key OEMs, Pritika is the only major tractor components manufacturer in this region
- ~60 % of India's tractors manufactured in this region

# **Key** Customer





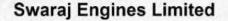






































# Awards & Recognition







AWARDS	YEAR	ORGANIZATION			
Best Quality	2001	CII – SIDBI India Engineering Trade Fair			
2 <sup>nd</sup> Best Display Award	2005	Centre for International Trade & Industry at Made in Punjab Show			
Best Quality Performance	2010-11	Swaraj Ltd.			
Award For Casting Commodity	2012	Mahindra & Mahindra			
Best Supplier	2012	TAFE			
Best Kaizen	2013-14	TAFE			
Star of Asia Award	2015	Economic Growth Society of India			
India's Best Company of the year 2017- Best Automotive Components Manufacturing Company	2017	IBC Info Media Pvt. Ltd.			
Award for Corporate Excellence	2018	Make in India Foundation (MIIF)			



### About Us





Established Player in Castings & Forgings for Tractor & Automotive OEM industry



Niche & Comprehensive Product Portfolio to cater wider customers



Long standing core customer base consisting of leading OEMs



Well-Invested in Lost Foam Technology to enhance the production & enhance long-term growth

#### **About**

70.81% of Pritika Engineering Components Limited is held by Pritika Auto Industries Ltd



# Way Forward





#### **Geographical Diversification**

- Expand in Geographically strategic locations of India
- Continue to focus on export opportunities and increase export contribution in revenues



#### **Growing Opportunity in LCV segment**

~7% volumes goes to LCV, we can increase our presence there



### **New Product Development**

- Continued focus to keep adding new products in basket of products
- Develop Value Added products



### **Export Opportunities**

- Fully equipped manufacturing facilities of global standards to provide opportunity to global OEMs
- Incremental Capex, partially, to be dedicated towards export market



#### **Capacity Expansion**

On course of achieving target of 1,00,00 tons installed capacity



#### **Key Focus Areas**

- Improve operational efficiencies
- Margin expansion
- Gain in Market Share



# THANK YOU

Pritika Auto Industries Limited.

Ms. Nisha Saini EA to MD

nisha@pritikagroup.com

www.pritikagroup.com

Adfactors PR

Mr. Amit Sharma amit.sharma@adfactorspr.com

Mr. Rupesh Rege rupesh.rege@adfactorspr.com

www.adfactorspr.com